

Bainbridge Real Estate Broker Named Top 20 in USA

Walter Hatchett, with Jon Kohler & Associates, LLC from Bainbridge, GA, has been recognized as an APEX 2020 Top 20 National Producer by the Realtors® Land Institute as a part of the RLI APEX Production Awards Program, sponsored by The Land Report. Walter was recognized by RLI CEO Aubrie Kobernus, MBA, RCE, as well as The Land Report's Co-founder Eric O'Keefe at a special awards ceremony on Wednesday, March 17, during RLI's 2021 Virtual National Land Conference.



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“It is an honor to be included in this prestigious group of land brokers across the nation representing Realtors Land Institute.” said Hatchett upon receiving the award. As an Accredited Land Consultant with RLI, this is Walter's third year in a row receiving this award.

“We are proud of Walter and all of our members that were recognized as part of our award programs for their accomplishments in 2020. They truly are the cream of the crop when it comes to land real estate professionals,” Kobernus said about the winners.

The APEX Awards Program celebrated its fourth year by tripling in size since its inception, with 140 applicants totaling a combined \$3.5 billion in qualifying transaction volume. All land professionals recognized as part of the RLI APEX Awards Program are active members of RLI. The 2020 APEX Top 20 Award winners were ranked within

the top 20 applicants by qualifying production volume, starting at around \$49M in production volume. For more information on the award winners, make sure to get a copy of The Land Report, one of the industry's leading magazines for landowners and land professionals, which will be publicizing the top winners in their upcoming spring 2021 issue. All land real estate professionals are invited to join RLI and

apply to the prestigious APEX Awards Program next year. Learn more at rliland.com.

“Quite frankly, few people in this specialty niche today command the professional respect that Walter has, nor do they have Walter's experience in understanding and recognizing the value of plantations, ranches, and high-quality timberlands,” said Jon Kohler, Founder of Jon Kohler & Associates.

About Jon Kohler & Associates: Jon Kohler & Associates is the leading authority on plantation and high-quality land sales and marketing in the Southeast. Named the “Plantation Broker” by Garden & Gun and “The Plantation King” by Deep South, Jon Kohler & Associates has served as the guardian of the plantation market for more than 25 years. Today, they represent all seven plantation belts located across four southern states and have the ear of most buyers and sellers in the market today.

<https://jonkohler.com/>