

2021 Camelot Farms Equestrian Center Income Earned

MONTHLY - 2021 Camelot Farms Monthly Income Generated -
\$37,703.65

Trail rides \$13,543.65
Boarding \$6,700
VRBO \$4581.25
Hip Horse Camp \$600.00
Lessons \$5,700
Training \$500
Brown rent \$600
Trailer \$750
Camper \$500
Special events \$800
(cash) income \$3,428.75

ANNUALLY

2021 Camelot Farms Annual Income Generated - \$452,443.80

Trail Rides - \$162,523.80
Boarding - \$80,400.00
VBRO Saddle Pad - \$54,975.00
Hip Horse Camp - \$7,200.00
Lessons - \$68,400.00
Training - \$6000.00
Brown House Rent - \$7,200.00
Mobile Home Rental - \$9,000.00
Camper RV Sites - \$6,000.00
Special Events - \$9,600.00
Cash Income - \$41,145.00

IF THE FARM WAS FULL AND ALL INCOME POTENTIAL EXERCISED –
Monthly Income Generated – 70K Plus

BOARDING

Main Barn 14 Stalls x \$800= \$11,200

Receiving Barn 6 Stalls x \$600 = \$3,600

(22) Pastures on Site ...Say 20 Boarding Pastures if working trail horses were in two of them and you boarded three horses in each or income for single pasture boarding.

Pastures - 20 x \$450 = One Horse Pasture Boarding Income = \$9,000 (3) Horses Per Pasture =
Monthly Boarding Income = \$27,000

Lessons Bring in Monthly - \$2500-\$3,000

Rentals Houses Income

One is \$600 and the other is \$750 a Month Total = \$1,350

- The third rental houses the barn manager and living expenses are part of his package.

We Offer Haul-Ins for \$25/rider / Horse - Not sure on how many we have had this year. =
Assigning Monthly Income - \$200

Training Outside Horses - I charge full board \$800 & \$500 = \$1300 Saddle Pad VBRO – To Date
06/01/2021 - \$18,000 = \$3000 a month Beach Trail Rides – To Date 06/01/2021 - \$80,000 =
\$13,300 a month

We have had a few weddings here. Arena and property could be used for special functions and events. We have never looked into this. We have had many request for birthday parties but that would require more employees and horses.

Other Great Income Potential Streams – WEDDINGS, PARTIES, EVENTS, CORPORATE
EQUESTRIAN RETREATS COMBINING HORSE PRINCIPLES AND BUSINESS